

LabReady Service Plan

What is it?

This plan allows customers to have a full service contract on a monthly subscription basis.

How does it work?

This plan is applicable to ALL products sold by ATS Scientific and its subsidiaries including Folio Instruments. Depending on how many products you'd like coverage on, an annual service contract value is calculated which is then amortized over 12 months. Customers get 12 equal invoices.

How does it help you?

This program is intended to increase service contract affordability for customers who have multiple products from ATS Scientific and Folio Instruments. This program lets you get past the capital budget restraints and help provide peace-of-mind at a reduced monthly cost.

How is it different than a regular service contract or the prepaid plan?

Unlike the Prepaid plan (block hours), non-consumable parts are included (up to a maximum 50% value of the total annual cost of the subscription), just like they would be in a regular service contract. The service contracts and Prepaid plan are paid upfront, whereas the Subscription plan is paid over 12 months.

Can we build-in a preventative maintenance visit in the Subscription plan?

Absolutely.



Is there a down payment for the Subscription plan?

For the first year on Subscription, we would require a 25% down payment upfront. For every subsequent year, it will be just a monthly payment based on the renewal cost at that time.

What happens if I need to cancel the Subscription?

The Subscription can be cancelled anytime, but if cancelled within the first year, the downpayment (25%) will be non-refundable.

How do we get started?

Please contact service@ats-scientific.com with a list of current equipment from ATS/Folio and we will be happy to help!

FOLIO
INSTRUMENTS INC. *is now a part of the ATS Scientific family!"*
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